

# Product & Pricing Data For Electrical, HVAC & Plumbing Distributors

The UK's leading specialist in product and pricing data for the MEP sectors

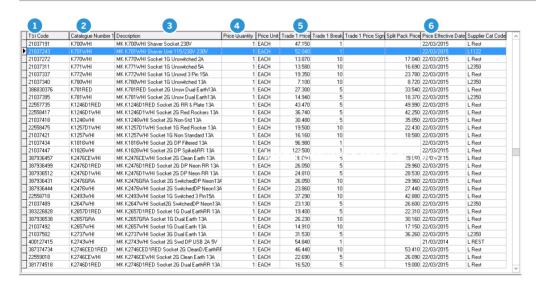


- Accurate, reliable and comprehensive product and price data for use at head office, at point of sale and on your website.
- The key to profitable trading and realising the benefit of your IT investment.

# Luckins Product & Price Data for Sales Order Processing & ERP Systems

Luckins data offers reliable, accurate and comprehensive catalogues of product and price data, which have been an essential part of distributors' trading systems for 50 years.

- Data sourced directly from manufacturers
- Aggregated, checked & validated
- Consistent format
- Fully indexed by manufacturer, product range & commodity
- Over 1.4 million current product lines from 750 manufacturers
- Choice of standard or bespoke database
- Weekly updates



- 1. TSI Code
- **2.** Manufacturer's catalogue number
- **3.** Choice of product descriptions
- 4. Unit of Measure
- **5.** Manufacturer's trade price(s)
- 6. Price effective date



Full Luckins database available for reference, pricing quotes, special back-to-back orders



User selects sub-set to update stock or trading database within ERP system.

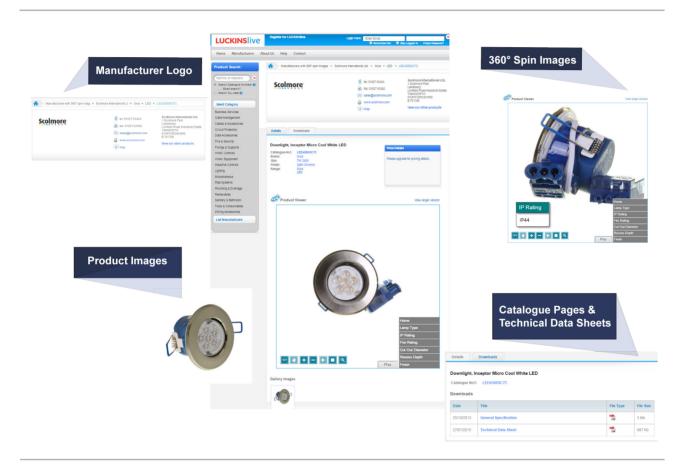




Luckins data forms the basis of accurate quotations, orders and invoices.

## Enriched Product Data For E-Commerce Websites

Rich, accurate product data is the foundation of a successful website. Distributors' websites can be populated quickly and accurately with data pulled from LUCKINSlive. Use of the LUCKINSlive web service can significantly reduce website implementation time and ongoing content maintenance overheads.



Distributors can also access LUCKINSlive directly at head office or in the branch for manufacturers' catalogue pages, technical data sheets and product images, speeding up access to information and improving customer service.

# Comparison

### **In-House Database Maintenance**

- Data from many sources
- Data in multiple formats
- Need to chase suppliers
- Data not checked
- Data not indexed
- No single unique product code

### **Luckins Data**

- Data from a single source
- Data in consistent format
- Data updated regularly
- Data checked & verified
- Data fully indexed for easy look-up
- Industry standard unique TSI Code



# System Compatibility

Luckins data can be used in conjunction with most leading specialist distributors' ERP systems and e-commerce website developers. We will work closely with system providers to provide technical guidance and sample data and ensure compatibility.



### TraSer

TraSer desktop price book software with a choice of electrical or mechanical (HVAC & plumbing) databases, updated weekly, and including optional Data Export, Price History, Quotation and Sage Link modules.

# Electronic Trading & Data Exchange

Luckins data is supplied by Trimble MEP, the UK's predominant supplier of estimating, procurement and business software which is used by the majority of medium and large electrical, HVAC and plumbing contractors in the UK. These systems benefit from extensive use of Luckins data and include facility to upload customerspecific preferential discount and net price linked to the Luckins TSI Code.

The Luckins unique item identifier, the TSI Code, is the ideal tool to synchronise sales discounts and net prices with your customers and as the basis for electronic ordering and invoicing. Using Luckins data ensures that both parties are using consistent current data, minimising errors and invoice queries as well as reducing transaction costs throughout the supply chain.





Part_No	TSI Code	Description	Net Price	Expiry_Date	Discount	Sales U0M
75900	399435344	PY TT1/TT270 35mm Straight Coupling			45%	1
75901	399435399	PY TT1/TT270 42mm Straight Coupling			45%	1
75902	399435409	PY TT1/TT270 54mm Straight Coupling			45%	1
75903	399435412	PY TT2/TT270G 35mmx1.1/4in Straight Conn	25.38	07-Dec-16		1
75904	399435441	PY TT2/TT270G 42mmx1.1/2in Straight Conn	36.26	07-Dec-16		1
75905	399435454	PY TT2/TT270G 54mmx2in Straight Conn	62.16	07-Dec-16		1
75906	399435483	PY TT3/TT243G 35mmx1.1/4in Str Male Conn	20.03	07-Dec-16		1
75907	399435506	PY TT3/TT243G 42mmx1.1/2in Str Male Conn	26.83	07-Dec-16		1
75908	399435519	PY TT3/TT243G 54mmx2in Str Male Conn	51.79	07-Dec-16		1
75909	399435522	PY TT6/TT243 35x15mm Male Reducer			45%	1
75910	399435577	PY TT6/TT243 35x22mm Male Reducer			45%	1
75911	399435580	PY TT6/TT243 35x28mm Male Reducer			45%	1

Using the Luckins TSI Code as the key discount data and net prices can be transferred accurately and efficiently between the distributor and contractor, and uploaded directly into the contractor's estimating or procurement system





# ▶ The Complete Service

For distributors with more demanding or specialised requirements, Luckins can provide a complete bespoke data management service tailored to each customer's system requirements and business needs.

Services available include:

- Bespoke data format development
- Daily updates
- Bespoke reports and data analysis
- Additional suppliers sourced and added
- Data cleansing of distributor's existing database
- Data enrichment
- ► Image creation including 360° spin images
- Data matching Luckins codes to distributor's existing database
- Database coding including UNSPSC, ETIM and proprietary coding systems

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